



PRESS RELEASE

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VICOM SYSTEMS AND HUMANIT REACH EXCLUSIVITY AGREEMENT FOR THE DELIVERY OF HIGH-AVAILABILITY APPLE SOLUTIONS TO EASTERN CANADA

California firm chooses Montreal SMB to pierce
Canadian Digital Content Markets

Redwood City, California – April 19, 2007— Vicom Systems, provider of transparent wire-speed data services for systems and storage, and HumanIT, a Montreal-based integration specialist in digital content creation, today announced a partnership and regional reseller and distribution agreement to provide Vicom-based high-availability storage solutions to the Apple Computer market in Canada. Under the terms of the agreement, HumanIT will deliver Apple storage solutions based on Vicom's Vmirror™ SAN appliance to Apple customers across Canada involved in digital content creation, including audio, video, design and pre-press. In addition, HumanIT will serve as Vicom's exclusive distributor to resellers in Eastern Canada (Quebec, Ontario, and the Maritimes).

In case of digital storage system outage, the Vmirror appliance hardware-based mirroring instantly fails over to alternate storage without host interruption --- a key requirement for mission-critical environments like HD video broadcast and video post-production. Canadian broadcasters now join their American and Asian counterparts in the ability to incorporate Vmirror technology as a key component of their broadcast safety protocols.

"As an established provider of digital content solutions throughout Eastern Canada for over a dozen years, HumanIT gives Vicom accelerated access to enterprise customers in the sweet spot of Apple's creative and video markets," said Sam Tam, CEO of Vicom Systems. "At the same time, Apple resellers have not traditionally sold high-availability solutions, and HumanIT's technical and application expertise not only benefits customers, but also resellers that we can't effectively reach," said Tam.

Vicom's Vmirror is a purpose-built, Fibre Channel appliance that mirrors data in Apple Xserve RAID-based SANs to ensure business-critical applications have uninterrupted access and continuous protection for stored data. When Vmirror is combined with Apple's popular Xserve RAID, Vmirror provides Apple customers with new high-performance, high-availability storage solutions for less than 1/3 the price of comparable mid-range storage and video alternatives.

"The digital content-creation and video industries generate massive digital media files for business-critical needs ranging from commercial pre-press applications to video post-production," said Stephan Pinheiro, President of HumanIT. "While Vicom only recently entered the Apple market, the success of their Vmirror solutions at NFL Films, Korea Broadcasting and major advertising agencies told us Vicom and HumanIT would be an excellent fit — and we're extremely bullish about our prospects."

About Vicom Systems

Vicom Systems is a privately held company in Redwood City, California. Vicom specializes in the delivery of transparent, wire speed data services for systems and storage. Vicom delivers on the long-standing promise of SANs: seamless consolidation, any-to-any connection, simplified management, and high availability. Vicom products and services have been selected by OEMs including IBM, Sun Microsystems, and Hewlett-Packard. Enterprise customers include Deutsche Bank, Bloomberg, Caterpillar Tractor, NFL Films and Korea Broadcasting. For more information on Vicom, please visit www.vicom.com.

About HumanIT

HumanIT is a turnkey consulting and integration firm based in Montreal, Quebec, which provides enterprise-class services and solutions in the fields of Identity Access Management and Data and Content Management to the digital content-creation industries (audio, video, design and pre-press). Recipient of Apple's *Best Macintosh support company – Eastern Canada* award, HumanIT has combined Apple's leading digital content-creation platform with more widespread corporate standards and heterogeneous infrastructures, providing government, educational and research institutions with best-of-breed competitive solutions and services since 1994. For more information on HumanIT, please visit www.humanit.ca.

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Media Contacts:

Larry Kubo
Vicom Systems Inc
650-227-1393
larry.kubo@vicom.com

Stephan Pinheiro
HumanIT
+1 514 282 6699
stephan.pinheiro@humanIT.ca